

Hunger. Food Waste.
Climate Change.

You Helped Us Fight All Three.



ExtraFood
2021 Community Impact Report



A LETTER FROM OUR EXECUTIVE DIRECTOR

All of us on the ExtraFood team are so incredibly grateful for our partners. The powerful coalition we have grown together, including our food donors, food distribution partners, financial donors, corporate supporters, and municipal agencies, continues to deliver tremendous benefits to our communities. As a nonprofit almost entirely funded by local donors, the contributions from Bay Area individuals, foundations, and companies we received in 2021 were foundational to our mission. This support enabled us to rescue approximately 1 million pounds of edible food and to serve so many people in need, including seniors struggling on fixed incomes, working families struggling with rising food and gas prices, and vulnerable children who don't have access to healthy food so that they can learn and thrive.

We are so proud of the impact we are making together. Collectively, we will continue changing the food system so that it works for all people, and so that fresh, local food nourishes our community instead of being thrown into landfills and worsening the climate crisis.

Yours Sincerely,

Will Dittmar, Executive Director

"The San Geronimo Community Presbyterian Church's Honor Food Pantry is in its 8th year of serving food insecure people in rural West Marin. With the help of Sprout's weekly food donations we are able to regularly give bags filled with a variety of assorted foods: staples, pre-packaged meals, bread, veggies, fruit and dairy products. We are seeing a smile on peoples' faces as they come through our drive-through pantry, and thanking us for always being there. Through your food donations we are all making a difference in helping to end hunger in Marin."

- Kelly Hunt-Miceli and Margaret Krauss
Honor Pantry Co-Chairs, San Geronimo Community Presbyterian Church

2021 Achievements At A Glance



TOGETHER WE MADE A MAJOR IMPACT FOR PEOPLE IN MARIN

954K

Pounds of excess food rescued and delivered to vulnerable people

795K

Equivalent number of freshly-prepared meals

79K

Pounds of methane prevented from warming the planet

24

New businesses and schools enrolled into our program

44

New volunteers trained, engaging a larger portion of our community

10

New recipient partners, expanding our food safety net footprint

BECAUSE OF YOUR GENEROUS DONATIONS IN 2021, EXTRAFOOD:

- Delivered **954,015 lbs of fresh food, the equivalent of over 795,000 meals**, including 343,066 lbs of produce, 88,374 lbs of dairy and eggs, 25,600 lbs of lean proteins, 176,896 lbs of bread, and 275,442 lbs of freshly-prepared foods, with 9,689 food trips
- Supported **147 recipient partners in Marin**, including schools and after-school care programs, community centers, transitional housing organizations, organizations serving physically and mentally disabled people, and low-income senior housing communities, serving **8,500 total people, including 2,500 seniors and 2,600 children each week**
- Increased Marin's resilience to disasters and emergencies, including fires, power outages, and community health crises by building up our safety net and coordinating emergency action planning with CBO and municipal partners.
- Expanded our work to become a more equitable, diverse and representative organization, staff and board
- Increased the usage hours of our refrigerated food rescue truck and van, enabling ExtraFood to pick up larger donations and expand our reach to more people and organizations in Marin
- Expanded awareness of SB 1383 among food businesses and supported our food donor partners in donating more fresh food to our program at no charge to them
- Increased our team's ability to collect real-time food needs of the people who receive our food deliveries through the expanded role of our Food Recovery Coordinator
- Expanded our technology platform to more accurately match available food with food needs each day and increased staff hours to improve logistics of food trip coordination
- Expanded our volunteer program and leveraged our small staff to increase the total number of food trips and increasing our investors' return on investment

2021 IMPACT HIGHLIGHTS

300

Businesses, schools, hospitals and nonprofits donating fresh food



147

Food distribution partners



8,500

People served each week



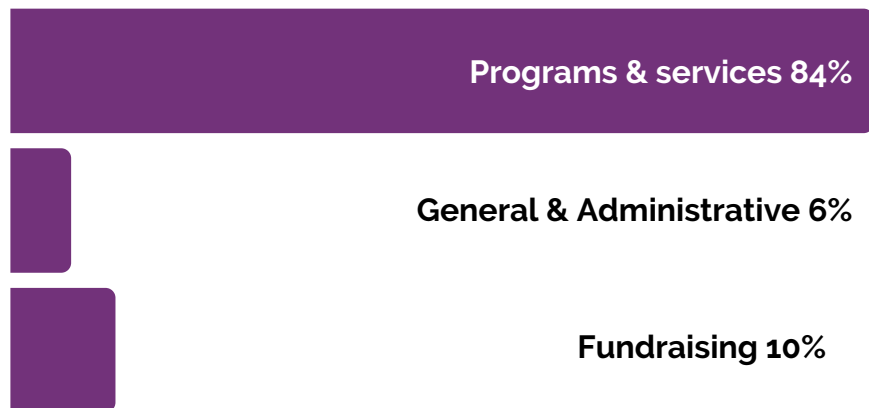
2021 Financial Snapshot

Thanks to 9,700 volunteer hours, 954,000 pounds of donated produce, dairy, eggs, lean protein, bread, and prepared foods, and nearly \$1.5M in donated dollars, ExtraFood operates our programs efficiently and is in excellent fiscal health.

INVESTMENTS IN EXTRAFOOD ARE USED EFFICIENTLY

- Focused:** In 2021 84% of our expenditures were devoted to our programs
- Lean:** Small staff leveraged by an enormous volunteer team
- Cost-Effective:** We reach people through distribution partners, reducing our costs
- Local:** 100% of our work in 2021 was in Marin County

2021 EXPENSES BY TYPE



2021 REVENUE BY TYPE



2022 Program Growth & Impact Goals

ExtraFood has set big goals for 2022. With the support of our generous financial investors, we continue to expand our reach to more vulnerable people in Marin, launch food distribution programs in new areas, add more sources of fresh, donated food to our supply, and grow our community engagement and coalition-building work.

1

Sign on more Marin businesses and schools for our food donor program and expand outreach to food producers and distributors to grow the amount of donated fresh food

2

Launch a food recovery pilot program in Sonoma county to grow the total amount of donated fresh food and reach more vulnerable community members

3

Expand our systematic communication and engagement with food distribution partners to better understand and address the root causes of food insecurity

4

Develop new food distribution partnerships to reach 10,000 food-insecure children, seniors and families each week

5

Customize our technology infrastructure to better track available food and daily food needs of our recipients to expand the impact of our fresh food deliveries

6

Launch a pilot gleaning project with Share the Bounty to capture local backyard fruit and vegetables available for redistribution to our community partners

7

Expand our community resiliency and preparedness for emergencies, natural disasters, power outages, and other disruptions

8

Grow our volunteer program to increase the community opportunities for engagement in our work and increase the number of weekly food trips in Marin and Sonoma counties

9

Expand our work with key community partners to improve compliance in SB 1383, including municipal groups and government agencies like Zero Waste Marin and Project Drawdown Marin

10

Expand our partnership with Marin and Sonoma counties and other municipal agencies to increase public renewable funding sources



Your Investment In ExtraFood Creates A Triple Impact

On Hunger
in Marin:

We reach over 8,500 people every week and, in our 8 years of operation, we have rescued and delivered 5,500,000 pounds of food.

On the
Climate Crisis:

We have prevented 450,000 pounds of methane from warming the planet, equivalent to removing the emissions from 12 million driving miles.

On Systemic
Change:

We are permanently transforming Marin's food system from wasting food to donating it for people in need.



"We are really grateful for ExtraFood and what they provide through their generous donations from Safeway. We are on a very strict budget and the food we receive from ExtraFood helps us stay on budget while providing a healthy diet. The donations also add some variety to what we normally serve our residents, we get to be creative in using new types of groceries we might not otherwise be able to afford."

- **Robin Hughes**, Site Director Buckelew Program - Novato House

Because of your support, ExtraFood will achieve our vision:



A vision of food justice: Everyone in our community should have the food they need



A vision of climate action: Food waste and its massive harm to our planet must end



A vision of community: Food waste and hunger are solvable problems in Marin; with this living, growing coalition of people and partners, we can solve them -- together



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